

PETROLEUM SULFONATES PREPARATION AND EVALUATION FOR CHEMICAL ENHANCED OIL RECOVERY IN COLOMBIAN OIL FIELDS

PREPARACIÓN DE SULFONATOS DE PETRÓLEO Y EVALUACIÓN PARA RECUBRO QUÍMICO MEJORADO EN CAMPOS DE PETRÓLEO COLOMBIANOS

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ABSTRACT

An efficient method for preparing petroleum sulfonates is described in this article. Petroleum sulfonates were prepared from five different refinery cuts and characterized by infrared and ultra-violet spectroscopy. Their hydrophilic-lipophilic relative affinity was assessed by performing phase behavior scans. The prepared surfactants were evaluated in formulations for Chemical Enhanced Oil Recovery (CEOR), showing that, under the evaluation conditions, the solubilization ratios increase with the structural similarity between the crude oil and the surfactant molecules. It was confirmed that, when used as secondary surfactants, the petroleum sulfonates here prepared allow to achieve relatively high solubilization parameters.

Keywords: Surfactants, Sulfonation, Chemical synthesis, Sulfonation reaction, Enhanced oil recovery, Characterization, Infrared spectroscopy, UV spectroscopy.

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RESUMEN

En el presente trabajo se describe un método eficiente para la preparación de sulfonatos de petróleo. Los sulfonatos de petróleo se prepararon a partir de cinco cortes de refinería diferentes y se caracterizaron por espectroscopía de infrarrojo y ultravioleta. Su afinidad relativa hidrófila lipófila se evaluó mediante la realización de comportamientos de fase. Los tensoactivos preparados se evaluaron en formulaciones para Recobro Químico Mejorado demostrando que, bajo las condiciones de evaluación, las relaciones de solubilización aumentan con la similitud estructural que existe entre el petróleo crudo y las moléculas del surfactante utilizado. Se confirma que, cuando se utilizan como surfactantes secundarios, los sulfonatos de petróleo aquí preparados permiten alcanzar parámetros de solubilización relativamente elevados.

Palabras clave: *Surfactantes, Sulfonación, Síntesis química, Reacción de sulfonación, Recobro mejorado de petróleo, Caracterización, Espectroscopia infrarroja, Espectroscopia de luz ultravioleta.*

RESUMO

No presente trabalho é descrito um método eficiente para a preparação de sulfonatos de petróleo. Os sulfonatos de petróleo são preparados a partir de cinco cortes de refinaria diferentes e são caracterizados por espectroscopia de infravermelho e ultravioleta. Sua afinidade relativa hidrófila lipófila foi avaliada mediante a realização de comportamentos de fase. Os tensoativos preparados foram avaliados em formulações para Recuperação Química Melhorada demonstrando que, sob as condições de avaliação, as relações de solubilização aumentam com a semelhança estrutural que existe entre o petróleo cru e as moléculas do surfactante utilizado. Confirma-se que, quando são utilizados como surfactantes secundários, os sulfonatos de petróleo aqui preparados permitem atingir parâmetros de solubilização relativamente elevados.

Palavras-chave: *Surfactante, Sulfonação, Síntese química, Reação de sulfonação, Recuperação melhorada de petróleo, Caracterização, Espectropia de infravermelho, Espectropia de luz ultravioleta.*

1. INTRODUCTION

Petroleum industry has to deal with the fact that only a reduced portion (20% to 40%) of the petroleum originally present in a reservoir can be extracted by conventional mechanisms. However, it is possible to obtain higher recovery factors by applying advanced techniques. Among them, there is a method in which chemical formulations containing surfactants are injected through the formation (Jamaloei, 2009; Iglauer *et al.*, 2010; Babadagli, Al-Bemani, Boukadi & Al Maamari, 2005; Babadagli & Boluk, 2005; El-Batanoney, Abdel-Moghny & Ramzi, 1999; Levitt *et al.*, 2009). This method is called Chemical Enhanced Oil Recovery (CEOR) (Sheng, 2011). Surfactants enhance oil recovery by reducing capillary forces that trap the oil in the porous media (Melrose & Brandner, 1974). These capillary forces are directly correlated with the interfacial tension between water and oil (Taber, 1969). In order to maximize oil recovery, the interfacial tension has to descend down to ultra low values. This condition can be obtained at the so called optimum formulation where the surfactant affinity becomes equal for both phases (Salager, 1977; Thanaa, 2006).

Among different surfactant types, petroleum sulfonates stand out in the application on CEOR processes for economical and practical reasons (Salager, Anton & Aubry, 2006; Almalik, Attia & Jang, 1997; Liu, Dong, Yue & Hou, 2006). Different studies have been reported on petroleum sulfonates synthesized from crude-oil and from vacuum distillation fractions (Salager *et al.*, 2006; Basu & Shravan, 2008; Djedri *et al.*, 2010). Due to its sulfonation susceptibility, refinery cuts are considered a very good source of raw materials for the petroleum sulfonates synthesis (Djedri *et al.*, 2010; Sandvik, Gale & Denekas, 1977; Harban & Johnson, 1963). In the last 3 decades, advances on organic chemistry have allowed to produce more specific molecules with improved performance and resistance to harsh conditions like high temperature, high salinity and hardness of the water.

In this work, different petroleum sulfonates are prepared and their spectral characterization is reported. Under the evaluation conditions, it was verified that the solubilization parameters for two crude oils tested showed to augment as the structural likeness between the crude oil molecules and the lipophilic ends of the sulfonates increased. The petroleum sulfonates here prepared,

when used as secondary surfactants, allowed to achieve relatively high solubilization parameters values.

2. STATE OF THE ART

Producing ultra-low interfacial tension is one of the most important mechanisms for oil recovery with respect to surfactant flooding. Therefore, in order to efficiently displace crude oil trapped in the pores of reservoir rock, it is necessary to reduce the interfacial tension between the oil and a surfactant aqueous phase down to ultra-low values. Winsor (1954) found that the phase behavior in water/surfactant/oil systems depends on the interactions between the surfactant molecules and the molecules of water and oil, and introduced the relation R that involves the energetic contributions of these interactions.

Throughout a formulation screening, it is possible to study the influence over a system caused by the equilibrium properties, particularly the adsorption at the interphase, the composition of the present phases and the interfacial and/or surface tension, among others (Salager, 1977; Bourrel, Graciaa, Schechter & Wade, 1979). The one-dimension screening method allows modifying the formulation of a water-surfactant-oil system in a controlled way, by preparing a series of test tubes where the water/oil ratio is constant, while one of the screening variables is gradually modified. This method allows to analyze the phase behavior (Winsor types transitions) and the variations on the system properties.

When a formulation screening is performed, the interfacial tension can achieve a minimum value under a specific value of the chosen screening parameter (Salager *et al.*, 2006). According to the obtained results, it has been possible to establish numeric equivalencies between these variables for different kinds of surfactants, oils and aqueous phases (Salager, 1977).

A property of interest for the surfactant or a mixture of these products characterization is their lipophilic hydrophilic tendency, which can be expressed through different concepts like the Hydrophilic Lipophilic Deviation (HLD), among others. The HLD was described by Salager *et al.* (2006), as a dimensionless numeric expression of the known Surfactant Affinity Difference

(SAD). The HLD is related to the surfactant partitioning coefficient and can be expressed as a lineal relation that includes all the formulation variables. In the simplified case where the aqueous phase is a sodium chloride solution, and the oil phase is an n-alkane, the HLD is expressed according to the surfactant being an ionic or non-ionic molecule. For anionic surfactants, the HLD is expressed by the *Equation 1* (Witthayapanyanon, Harwell & Sabatini, 2008; Salager *et al.*, 2006).

$$\text{HLD} = \sigma + \ln S - k \text{EACN} + t \Delta T + aA \quad (1)$$

The σ parameter is a characteristic value of a surfactant that is present in a specific system composed by a water phase, brine, oil and alcohol. In general terms, highly lipophilic surfactants present large sigma values. On the other hand, the more hydrophilic the surfactant is, the lower its sigma will be, even reaching negative values (Salager *et al.*, 2006).

The formation of a microemulsion requires a certain hydrophilic lipophilic balance, which means that the interactions of the surfactant with the water and the oil phase molecules become equal. This condition can be fulfilled when the phase equilibrium has Winsor III behavior and the formulation is optimum (HLD = 0). This is a physicochemical environment in which the surfactant affinity for the aqueous phase equals its affinity for the oil phase. The optimum state corresponds to equal volumes of water and oil solubilized in the microemulsion phase (Nazar, Shah & Khosa, 2011). These volumes depend on the class and quantity of surfactant present in the system, and can be compared defining the Solubilization Parameters (SP) with respect to water and oil (SP_w and SP_o respectively) (See *Equation 2*) (Witthayapanyanon *et al.*, 2008; Salager *et al.*, 2006).

$$\text{SP}_w = \frac{V_w}{V_s} \quad \text{SP}_o = \frac{V_o}{V_s} \quad (2)$$

Where, V_w and V_o are the volumes of water and oil solubilized, and V_s is the volume or surfactant in the microemulsion (middle) phase. When SP_w equals SP_o , the interfacial tension reaches a minimum value and the corresponding value is called the Solubilization Ratio (SR) at the optimum. According to Huh, the SR is

stretchy related to the interfacial tension at the optimum (Huh, 1979). And it is practical when not counting with a spinning drop interfacial tension meter.

In this paper, the preparation of petroleum sulfonates from selected petroleum distillate fractions from Colombian refineries -based on the presence of sulfonable compounds- is reported, and their potential employment in CEOR projects on Colombian oilfields was assessed.

3. EXPERIMENTAL DEVELOPMENT

Materials

The refinery cuts employed for the preparation of petroleum sulfonates were obtained from Ecopetrol S.A. Table 1 shows some of their physical and chemical properties.

Crude oils used on phase behavior studies were samples from Colombian oil fields Yariguí and Lisama. Table 2 presents the SARA analysis (Meléndez *et al.*, 2012), API gravity and kinematic viscosity for the employed oils.

Other reagents were purchased from Sigma and Aldrich Chemical Co. and used without further treatment.

Preparation of Petroleum Sulfonates

Sulfonation reactions were conducted according to literature procedures (Basu & Shravan, 2008; Djedri *et al.*, 2010). Figure 1 schematizes a general chemical reaction that takes place in the sulfonation process.

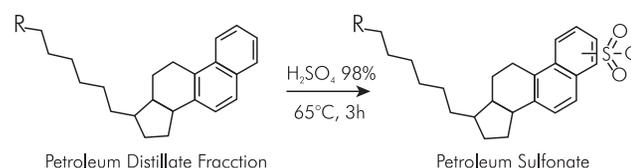


Figure 1. General chemical reaction taking place in the preparation of petroleum sulfonates. The chemical structures for the petroleum distillate and for the sulfonate produced are hypothetical molecules suggested according to different literature reports.

Table 1. Characteristics of petroleum fractions used on sulfonates preparation.

Parameter	Light Naphthenic Base (BN-100H)	Light Vacuum Gasoil (LVGO)	High Vacuum Gasoil (HVGO)	Light Cycle Oil (LCO)	Demetalized Oil (DMO)
	Product of the combined distillation of naphthenic crudes. Composed primarily of aromatic and aliphatic hydrocarbons from C ₅ to C ₁₂ .	Complex mixture of hydrocarbons obtained by vacuum distillation of reduced crude oil.	Fraction obtained from the vacuum distillation column of the reduced crude obtained by atmospheric distillation.	Fraction obtained by solvent extraction of the vacuum distillation column. Mainly alkyl-substituted aromatics.	Fraction obtained from cracking, mainly composed of alkyl-substituted hydrocarbons with aromatic rings.
Density at 15°C (g/mL) ^a	0.9090	0.9101	0.9096	0.9409	0.9716
API Gravity (°API) ^b	24.1	23.9	24.0	25.1	13.5
Saturates (%)	82.68	53.91	62.54	59.9	43.4
Aromatics (%)	16.42	45.42	35.26	39.9	53.78
Resins (%)	0.90	0.67	2.20	0.20	2.80
Asphaltenes (%)	0.00	0.00	0.00	0.00	0.02
Aniline point (°C) ^c	77.8	64.00	79.0	n.d	n.d
Sulfur (wt%) ^d	0.191	0.931	0.830	0.50	3.36
Acid number (mg KOH/g) ^e	< 0.100	2.595	2.259	n.d	n.d

a: ASTM D 4052-11, b: ASTM D287-12b, c: ASTM D611-12, d: ASTM D4294-10, e: ASTM D664-11a

Table 2. Properties of the crude oils used for CEOR formulation.

Crude	SARA analysis*				API	Viscosity (cp)
	S	A	R	A		
Yariguí 114	23.6	42.1	28.2	6.1	18.2	57
Lisama 161	45.8	24.0	30.1	0.1	26.6	10

*Values obtained by predictive SARA analysis (Meléndez *et al.*, 2012).

Mass portions (corresponding to oil: acid ratios of 1:1, 2:1 and 5:1) of concentrated H_2SO_4 (98 in wt%) were added gradually over 50.0 g of hydrocarbon in an crushed ice bath during one hour. After addition, the temperature reaction was adjusted to 65°C and kept for 3 hours. The mixture was stirred in order to obtain a good homogenization. After this operation, the solution was maintained at room temperature for 2 hours and then poured onto a separation funnel with 50 mL of ice cold water. After decantation, two phases were obtained: The hydrophilic sulphonic acids in the lower phase

were recovered, and the upper phase conformed by nonsulfonated hydrocarbons and a lower proportion of lipophilic sulfonic acids was discarded. These sulfonic acids aqueous suspension was then neutralized with a sodium hydroxide ($NaOH$) solution until a pH value of 6.5-7, and extracted with a 40% isopropanol solution to eliminate inorganic salts (mainly Na_2SO_4). The obtained product was concentrated by removing the alcohol/water mixture from solution using a rotating evaporator. The obtained petroleum sulfonates and their corresponding raw materials are related in Table 3.

Table 3. Codification of surfactants used for CEOR formulation obtained from the different distillates.

Surfactant code	1, 2 and 3	4	5	6	7
Petroleum distillate	LVGO	BN-100H	HVGO	LCO	DMO

Characterization of Petroleum Sulfonates

The chemical structures of the obtained surfactants 1-7 were proposed after analyzing the spectra from a Shimadzu Prestige 21 MIR-ATR Fourier Transform infrared spectrophotometer and a HACH-DR5000 UV spectrophotometer (200 nm to 280 nm). The sulfonates average molecular weight and the aromatic rings distribution of their hydrophobic chains were determined by High Temperature Simulated Distillation Mass Spectroscopy (HTSD-MS) (Villalanti, Raia & Maynard, 2000) using an Agilent 57890a Gas Chromatograph equipped with a Hewlett Packard Flame Ionization Detector (FID-Avondale, PA) and a HP 5972 Mass Selective Detector. Hydrocarbon standards and polywax sample were used for boiling range calibration covering carbon numbers from C₁₄ to C₁₀₀. Following an approach similar to ASTM method D5307-97(2007), the retention time was transformed to the temperature and the response to sample mass. All samples were diluted with carbon disulfide (1:100, m/v) before they were injected on a non-polar 5 m x 0.53 mm ID capillary column coated with BPX1 (0.1 µm of 100% Dimethyl Polysiloxane). According to literature, for all quantitative and instrumental analysis described above, the petroleum sulfonates here obtained were subjected to a dehydrating, deoiling, and desalting procedure in order to avoid non-sulfonated hydrocarbon signals in spectral and chromatographic analysis (Basu & Shravan, 2008; Harban & Johnson, 1963). For HTSD purposes, a desulfonation process was additionally performed over the obtained products according to reported procedures (Lee & Puttnam, 1967).

The active matter content in the obtained sulfonates was determined by potentiometric titration using an universal application Tritrino plus 848, with an anionic surfactants selective electrode (Surfatrode 6.0507.120) and using TEGO-Trant® as titrating agent (Sánchez & del Valle, 2005).

Phase Behavior Tests for the Evaluation of the Hydrophilic Lipophilic Nature of the Petroleum Sulfonates. The Sigma Parameter

The sigma values for the prepared petroleum

sulfonates were calculated using the HLD equation and the mixing rule (See Equation 1).

The optimum salinity for each sulfonate was determined by performing salinity scans (oil/surfactants/brine) according to Salager *et al.* (2006). Different tubes were filled separately with solutions containing 1% petroleum sulfonate 1-7, and varying the NaCl% in the water phase at room temperature (25°C). Each set of tubes was mixed and the formation of microemulsions between the formulations and n-heptane as the oil phase was observed over time. The optimum salinity was chosen as the NaCl concentration at which the volume of water within the microemulsion equals the volume of oil within the microemulsion (HLD = 0). These salinity values were used to calculate the sigma values according to the HLD equation mentioned above.

Assesment of the Synthesized Sulfonates for Potential use in CEOR

According to preliminary formulation analysis, when using formulations with up to 1.0 wt% in the aqueous phase of petroleum sulfonate 1-7, Winsor III type systems are not observed in the transition between Winsor I and Winsor II phase behavior types. One or more features of the sulfonates make them unable to solubilize oil and water by themselves. For this reason, all sulfonates were evaluated as a secondary surfactant in the subsequent analysis here reported.

In order to define the surfactant mixing ratio capable to perform the higher solubilization of oil and water at the optimum (higher SR), a series formulations (oil/surfactants/brine) were prepared according to the procedure of salinity scans. Different sets of test tubes were filled with solutions containing Petrostep S13D (C₁₆₋₁₇-PO₁₃-SO₄) as the primary surfactant (because of its known solubilizing ability) and Sulfonate 4 as secondary, at different ratios (total surfactant concentration 1 wt% in the aqueous phase), and varying the salinity (NaCl%) and then adding Lisama-161 crude oil in a water-to-oil ratio of 3. Each set of tubes was mixed and then observed over time at 52°C. The surfactant

blend generating the formation of microemulsion middle phase and the greater SR was chosen as the surfactant ratio to employ within formulations, and by using different petroleum sulfonates and other crude oils.

4. RESULTS AND ANALYSIS

Preparation of Petroleum Sulfonates

In general, contents between 20% and 50% of aromatic compounds favor the formation of sulfonates in concentrations able to reduce the interfacial tension to ultralow values (Almalik *et al.*, 1997). With the purpose of determining the best conditions for the sulfonation reaction, LVGO was selected based on its higher aromatic content in contrast to other petroleum fractions (See Table 1). This sample was subjected to direct sulfonation under different oil/sulfonating agent ratios (H_2SO_4), which, according to literature, affects the efficiency and the active matter content on the final product. Based upon these results, the best conditions were selected for the preparation of petroleum sulfonates using different raw materials.

Additionally to the aromatic content within the petroleum fraction, during sulfonation it is necessary to control the process in order to guarantee that only one sulfonate group is attached to the hydrocarbon on the final product. Such a control is possible by means of reducing the concentration of the sulfonating agent below the stoichiometric required quantities. These operational factors affect considerably the interfacial properties of the products, and thus, may be considered in order to optimize the reaction process (Basu & Shrahan, 2008).

Table 4 shows the results of sulfonation reactions using LVGO and different oil/sulfonating agent ratios. In agreement to the literature reports, a decrease in the amount of sulfonated matter is observed as the sulfonating agent quantity is reduced.

This can be related to a decline in the polysulfonated hydrocarbons produced during the process (Zhang *et al.*, 2010; Basu & Shrahan, 2008; Djedri *et al.*, 2010). Furthermore, it can be seen that the amount of salts produced during the neutralization procedure (mainly sodium sulfate) is also reduced with the H_2SO_4 decrease. It was also observed that the Non-Sulfonated Hydrocarbons (NSHC) increased their weight as the sulfonating agent decreased. This can be understood as a consequence of the formation of lipophilic byproducts that increase the mass of the unreacted fraction (Djedri *et al.*, 2010).

Characterization of Petroleum Sulfonates

According to the results discussed above, the best results were obtained for an oil to sulfuric acid ratio of 5:1 (moderate yield and minor salt production). This condition was selected for the preparation of petroleum sulfonates 4-7 using different raw materials, BN-100H, HVGO, LCO and DMO. Table 5 shows the active matter, water and salt content of the petroleum sulfonates 1-3. It can be observed that higher active matter content is obtained for sulfonate 1 (1:1 Oil to H_2SO_4 ratio). However, the sulfonates concentration in weight percentage (wt%, gravimetrically determined) is greater, possibly as a consequence of the formation of polysulfonation products of higher molecular weight, but producing a lower molar concentration. The salts and water content in the final products remain around 20% and 50%, respectively.

Table 4. Petroleum sulfonates preparation using LVGO with different Oil: H_2SO_4 .

Surfactant	Oil: H_2SO_4 98%	Yield (%)*	Prod. salts (g)**	NSHC (g)***
1	1:1	45	43.77	27.52
2	2:1	33	13.30	33.53
3	5:1	23	7.06	38.78

*Calculated from 50 g GLV (g NSH/50g LVG) X100, **Produced salts in process, ***NSHC: Non sulfonated hydrocarbons

Table 5. Characterization of petroleum sulfonates obtained from LVGO.

Surfactant	Oil: H ₂ SO ₄ 98%	Concent. (wt%)*	Concent. (mol/L)**	Salts (wt%)	H ₂ O (wt%)
1	1:1	30	1.46	25	45
2	2:1	23	2.12	20	57
3	5:1	22	2.24	21	57

*Calculated gravimetrically from 50g of sulfonates.

**Determined by potentiometric titration [30].

Table 6. Characterization of petroleum sulfonates obtained from different distillation fractions using Oil: H₂SO₄ equal to 5:1.

Surfactant	Distillation fraction	Concent. (wt%)*	Concent. (mol/L)**	Salts (wt%)	H ₂ O (wt%)
4	BN-100H	12	1.46	25	63
5	HVGO	5.0	0.56	21	74
6	LCO	12	1.42	20	68
7	DMO	0.15	≤0.001	35	65

*Calculated gravimetrically from 50g of sulfonates.

**Determined by potentiometric titration [30].

Table 6 shows the results for the sulfonation reactions performed on different distillation fractions.

The lowest active matter concentration was observed for sulfonates 5 and 7. This is possibly due to the formation of high Molecular Weight (MW) sulfonic acids produced by the higher MW of the sulfonable hydrocarbons present in the HVGO and the DMO. Consequently, as these sulfonic acids become more lipophilic, they will be retained in the oil phase and their corresponding sodium sulfonates can not be quantified within the aqueous layer after the neutralization process.

Spectral Analysis

The spectral analysis by UV-Vis is shown in Figure 2a and 2b. Product 7 was not tested because of its low active material content. It is noticed that the maximum absorption band of sulfonates obtained from BN-100H, LVGO, HVGO and LVCO is between 210 nm and 275 nm. This indicates the presence of aromatic compounds (220 nm - 280 nm) (Basu & Shravan, 2008; Djedri *et al.*, 2010; Sandvik *et al.*, 1977). However, the maximum absorption bands for the UV spectrums of products 1-3 and 6 are present around 230 nm, indicating a major content on double-ring aromatic nuclei within these sulfonates structures (230 nm), followed by single-ring

(210 nm) and a relatively lower content of triple-ring sulfonates (260 nm) (Cross, 1998). For comparative purposes, the UV spectra of commercial petroleum sulfonates are shown in Figure 2c.

Figure 3 presents the FTIR spectrums of petroleum sulfonates 3-7. Coherently with the results reported by Djedri *et al.* (2010), the *para*-sulfonic group is observed around 1176 cm⁻¹ and 1045 cm⁻¹. Additionally, characteristic signals of methylene and methyl groups are observed in 2950 cm⁻¹ and 2850 cm⁻¹, and between 1450-1377 cm⁻¹.

Average Molecular Weight and the Aromatic Rings Distribution

In an attempt to determine the average molecular weight and to confirm the structural characteristics of the obtained petroleum sulfonates 1-7, a High Temperature Simulated Distillation analysis (HTSD) to the hydrophobic chain of our surfactants was performed. For this purpose, a deoiled, desalted and dehydrated sample of each sulfonate was subjected to a hydrolysis procedure using refluxing concentrated phosphoric acid for 3 h, then extracted with n-hexane and analyzed by HTSD (Villalanti *et al.*, 2000).

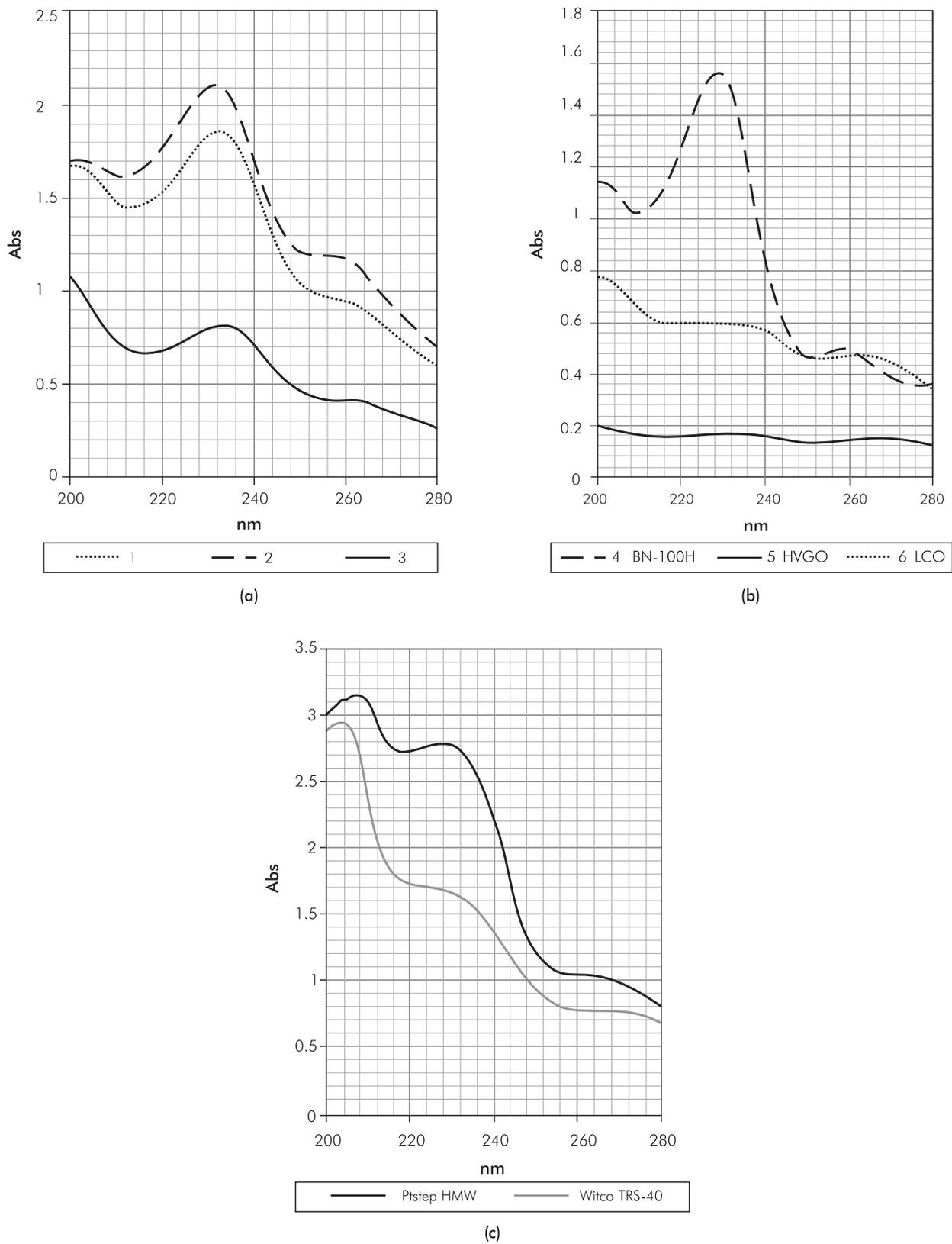


Figure 2. UV adsorption of the prepared petroleum sulfonate surfactants. a) Sulfonates obtained from LVGO, b) Sulfonates obtained from three different distillates (BN-100H, HVGO, LCO), c) Commercial petroleum sulfonates Petrostep[®] HMW and Witco[®] TRS-40.

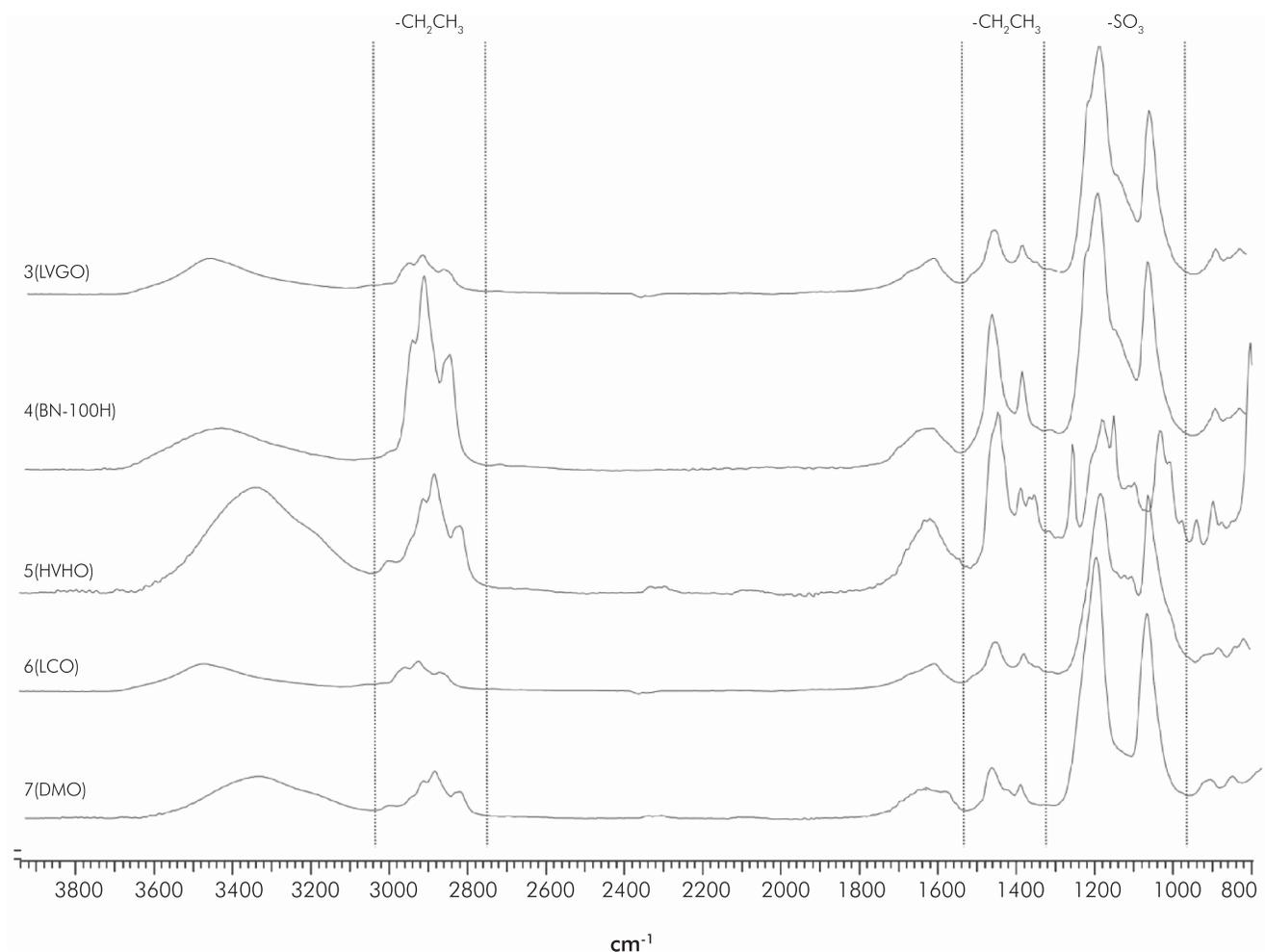


Figure 3. Infrared spectrums of the different petroleum sulfonate surfactants prepared from different petroleum distillates.

Table 7 shows the average MW and the compositional distribution of the hydrocarbons that are sulfonated under the established reaction conditions for each petroleum sulfonate. Product 7 is not shown in this analysis because of its low active matter content. For comparative purposes, the HTSD of commercial petroleum sulfonates Petrostep[®] HMW and Witco[®] TRS-40 were performed and included.

According to these results, larger amounts of sulfonating agent increase the average MW as it is observed for sulfonates 1-3 obtained from LVGO using different Oil: H_2SO_4 ratios. Apparently, lower Oil: H_2SO_4 ratios allow the sulfonation of large amounts of saturated hydrocarbons and a reduced amount of polyaromatic rings, producing petroleum sulfonates of higher MW 1 and 2 compared with sulfonate 3 with 37.79% saturate and 11.60% monoaromatic

hydrocarbons. However, it must be considered that large quantities of H_2SO_4 can result on higher polysulfonation products and a 5:1 ratio was selected based on these results. Moreover, it can be observed that using different refinery cuts under a 5:1 Oil to H_2SO_4 ratio, a higher molecular weight is reached as the raw material MW increases.

HTSD-MS analysis allowed us to confirm the interpretations made based on the FTIR and UV results. In contrast to the petroleum sulfonates obtained from BN-100H (7) and ALC (6), a higher paraffinic structure is achieved for the sulfonates prepared using HVGO (5). Furthermore, products 4 and 5 showed to have hydrophobic extensions with a higher content of single-ring aromatic hydrocarbons followed by double-ring and triple-ring aromatics. Surfactant 6 presented the highest content of double-ring systems (Naphthalene).

Table 7. Average MW and compositional distribution of hydrocarbons present in petroleum sulfonates 1-6.

Composition (%)	Petroleum Sulfonate							
	1 (LVGO)	2 (LVGO)	3 (LVGO)	4 (BN100H)	5 (HVGO)	6 (LCO)	TRS-40	Ps HMW
Average MW (Da)	428	423	392	370	412	325	343	536
Saturates	56.50	56.47	37.79	1.20	38.76	4.81	17.63	27.94
<i>Paraffins</i>	2.00	1.90	0.00	0.00	5.37	0.00	0.00	0.00
<i>Monocycloparaffins</i>	0.00	0.00	0.00	0.00	9.34	0.00	0.00	0.00
<i>Dicycloparaffins</i>	41.61	42.61	37.79	1.20	5.91	1.59	17.63	24.37
<i>Tricycloparaffins</i>	12.00	11.96	0.00	0.00	18.14	3.22	0.00	3.57
Aromatics	42.85	43.53	61.85	98.80	61.24	95.19	82.37	72.06
Monoaromatics	16.53	16.53	11.60	24.95	20.23	16.81	47.59	44.80
<i>Alkyl benzenes</i>	2.29	2.29	2.00	0.00	1.13	1.46	13.89	16.61
<i>Naphthene benzenes</i>	6.49	6.49	4.03	7.52	1.26	10.23	17.89	14.34
<i>Dinaphthene benzenes</i>	7.75	7.75	5.57	17.43	17.84	5.12	15.80	13.85
Diaromatics	24.80	24.56	27.03	24.99	7.59	51.57	18.71	9.58
<i>Naphthalenes</i>	21.21	21.21	14.36	7.54	4.68	33.42	7.62	4.49
<i>Acenaphthenes, Dibenzofuranes</i>	2.03	2.03	6.21	10.77	2.20	11.91	6.69	0.00
<i>Fluorenes</i>	1.32	1.32	6.47	8.68	0.70	6.24	4.40	5.09
Triaromatics	0.00	0.00	11.95	20.20	15.64	13.92	5.05	2.70
<i>Phenanthrenes</i>	0.00	0.00	11.84	11.91	8.55	13.32	4.07	2.70
Naphthene phenanthrenes	0.00	0.00	0.11	8.29	7.09	0.58	0.97	0.00
Tetaromatics	0.45	0.42	2.68	13.36	14.22	1.98	2.94	1.68
<i>Pyrenes</i>	0.45	0.42	2.68	10.26	10.36	1.89	1.46	1.03
<i>Crysenes</i>	0.00	0.00	0.00	3.10	3.86	0.09	1.48	0.65
Pentaromatics	0.00	0.00	0.00	2.15	0.00	0.52	0.70	0.00
<i>Perylenes</i>	0.00	0.00	0.00	0.00	0.00	0.34	0.70	0.00
Thiophene Aromatics	2.02	2.02	8.58	7.32	2.11	10.20	5.82	8.26
<i>Benzothiophenes</i>	1.48	1.54	5.74	0.47	0.00	8.08	2.59	5.37
<i>Dibenzothiophenes</i>	0.54	0.48	2.81	6.85	0.00	2.10	3.16	2.80

According to these results, the chemical structure of the petroleum sulfonates depends on the characteristics of the distillate employed. These structural differences may well govern the surface-active properties of the product and thus define its potential applications in CEOR.

Hydrophilic-Lipophilic Nature of the Petroleum Sulfonates. The Sigma Parameter

The sigma parameter corresponds to a characteristic value for an anionic surfactant at a specific concentration

that allows defining its hydrophilic-lipophilic behavior. When two or more surface active substances are compared, a high value of sigma indicates a lipophilic character.

For all the sulfonates surfactants that were synthesized and evaluated, a considerable volume of middle phase microemulsion was not obtained in the salinity range of the transition from Winsor I to Winsor II, even at relatively high concentrations of surfactant. The

solubilized oil and water employing these sulfonates resulted very low and made the optimum salinity determination difficult. With this in mind, we addressed to employ a mixing rule including a second surface-active component in our systems. Using the internal olefin sulfonate Petrostep® S2 (C₋₁₅ C₋₁₈ IOS) (Wade *et al.*, 1978), it was possible to improve by synergy the SR, and thus detect the optimum salinity. The sigma values for the prepared petroleum sulfonates were calculated using the HLD equation and the mixing rule (Equation 1). The optimum salinity for each sulfonate was then determined by means of salinity scans, according to the methodology described by Salager (1977) and Salager *et al.* (2006). Table 8 presents the sigma values and the optimum salinities for each of the petroleum sulfonates 1-7. Each scanning was performed using n-heptane as the organic phase, and a total surfactant concentration of 1%, 0.75% corresponding to Petrostep® S2 and 0.25% to the evaluated petroleum sulfonate. The temperature (25°C), water to oil ratio (WOR = 1), and the nature and amount of alcohol (n-pentanol 2%) were kept constant (Table 8).

According to the sigma values, the petroleum sulfonates prepared are highly hydrophilic. The same classification can be achieved by comparing the salinity values with that of the Sodium Dodecyl Benzene Sulfonate (SDBS). The optimal salinity is the salinity at which surfactant migrates from the aqueous phase (Winsor I) to the oil phase (Winsor II). If the system has the classical Winsor phase behavior, a middle

phase microemulsion (Winsor III) is observed in the transition between Winsor I and Winsor II phase behavior. The optimal salinity is lower for lipophilic surfactants and is higher for hydrophilic surfactants (Winsor, 1954). Furthermore, it can be observed that more lipophilic sulfonates can be obtained as a larger amount of sulfonating agent (H₂SO₄) is employed during the synthesis (1), possibly because a major portion of heavier hydrocarbons are sulfonated under the established conditions. Products 6 and 7 resulted to be the most hydrophilic surfactants within the series of sulfonates prepared. This can be due to the presence of a major content of aromatic hydrocarbons with short aliphatic chains in the raw materials employed for their preparation.

Evaluation of the Petroleum Sulfonates Obtained as Potential CEOR Surfactants for Yariguí and Lisama Crude Oils

Although the surfactants here obtained are highly hydrophilic, and since they are not able to solubilize oil and water in a middle microemulsion phase, it is possible to consider that they could improve their performance if they are used combined with different surfactants of more lipophilic nature. Such synergistic phenomena have been reported in literature and have shown to accomplish formulations able to reduce the interfacial tension down to ultralow values (El-Batanoney *et al.*, 1999; Comelles, Sánchez-Leal & González, 2007; Wu *et al.*, 2005; Gregersen, Kazempour & Alvarado, 2013).

Table 8. Sigma values of the obtained petroleum sulfonates.

Surfactant	Raw material	Oil: H ₂ SO ₄	MV (g/mol)	Optimum salinity (% NaCl)	Sigma σ
1	LVGO	1:1	435	2.4	-2.01
2	LVGO	2:1	432	3.3	-3.28
3	LVGO	5:1	392	3.7	-3.74
4	BN-100H	5:1	370	2.9	-2.76
5	HVGO	5:1	412	3.0	-2.90
6	LCO	5:1	325	4.0	-4.05
7	DMO	5:1	n.d	4.2	-4.24
Petrostep® S2	----	----	348	0.5	-1.66
SDBS*	----	----	283	0.5	-0.60

*SDBS = Sodium Dodecyl Benzene Sulfonate

An optimal formulation is defined as the state in which, the conjunction of external and compositional variables is such that a minimum of interfacial tension is produced. Among the characteristic properties of an optimal formulation, the tri-phasic behavior, a Winsor's $R = 1$ (Winsor III system behavior), a similar solubilization of water and oil by action of the surfactant in the middle phase microemulsion, are the essential. According to the results discussed above, the petroleum sulfonates obtained are highly hydrophilic, possibly due to the conditions present on the extraction stage, and are not able to show a significant solubilization of the organic phase (Crude or Heptane). For this reason, we decided to evaluate their potential usage as secondary surfactant, in an attempt to identify any synergic effect in combination with other surfactant products.

In this work, the petroleum sulfonates 1-6 were evaluated against the Colombian crude oils Yarigüí 114 and Lisama 161. When using blends of Petrostep® S2 and our sulfonates, with crude-oil as the organic phase, Winsor III systems were not found. Thus, several

commercial surfactants were tested, among them the Petrostep® S13D, and an alkyl propoxy sulfate surfactant ($C_{16-18}PO_{13}SO_4$) (Gregersen *et al.*, 2013; Wu *et al.*, 2005; Carmona, Schechter, Wade & Weerasooriya, 1985) that showed good synergy with the petroleum sulfonates, probably due to inter and intramolecular extension of the interphase (Salager *et al.*, 2013). In order to determine the surfactant mixing ratio performing the maximum solubilization of oil and water, sulfonate 4 was randomly selected and evaluated with Lisama-161 in different sulfonate to Petrostep® S13D ratios (Figure 4). For these scans, a temperature of 52°C, WOR = 3, and a total surfactant concentration of 1 wt% in the aqueous phase was kept constant. No alcohol, alkali or polymer was included in these systems. The crudes here employed were selected based on their properties (API Gravity, Viscosity and SARA composition) and because they are part of the oil fields of interest for this project. Figure 4 shows the optimum salinity and SR as a function of the petroleum sulfonate 4 in weight percent (% of 4), within the blends composed by 4 and Petrostep® S13D, using Lisama-161 oil.

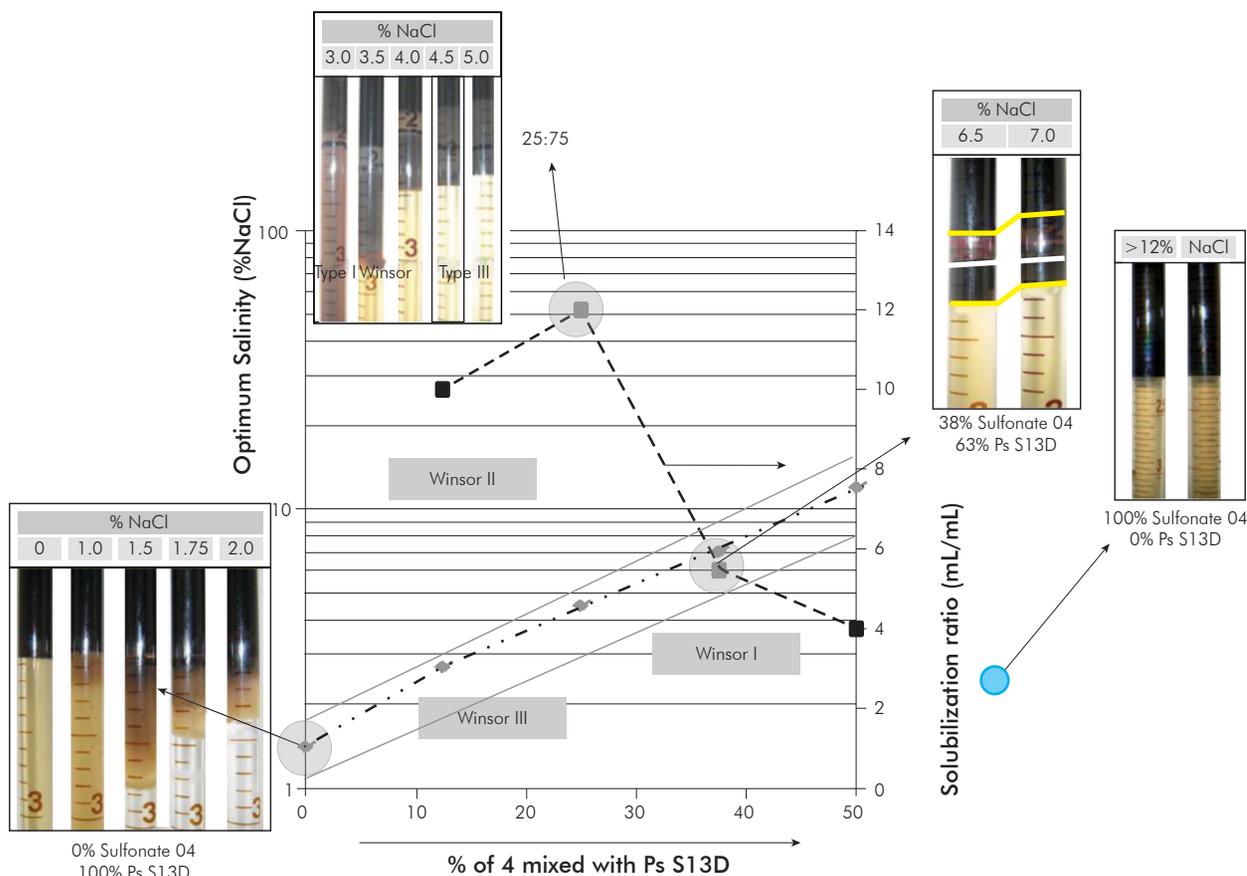


Figure 4. Optimum salinity and SR as a function of the petroleum sulfonate 4 in weight percentages total surfactant concentration PsS13D + PS4 = 1wt% in the aqueous phase. Temperature: 52°C, Water/Oil ratio = 3. Organic Phase: Lisama-161 crude oil.

According to Chun Huh's equation, when $SR > 10$ the interfacial tension is lower than 3×10^{-3} mN/m. For the systems showed in Figure 4, this condition is valid only for blends containing no more than 35% PS4. A 25:75 of PS to Petrostep® S13D ratio was chosen, considering that a maximum SR was observed near this relation. Once a good primary (PsS13D) to secondary surfactant (PS) mixing ratio was defined, it is simplistically assumed that it would be good enough for the assessment of the behavior of other petroleum sulfonates 1-6 and with other crude oils. Product 7 was excluded due to its low active matter concentration.

Figure 5 shows the optimum salinity for the petroleum sulfonates obtained from four different raw materials in mixtures with Petrostep® S13D 25:75. It can be noticed that, with two crude oils, there is a regular augment in the optimum salinity as the sigma of the sulfonates is lower (it is more hydrophilic) as expected (See Table 6).

Additionally, Figure 6 shows the corresponding SR. It can be observed that for Lisama-161 the SR increases, as the secondary surfactant employed is less hydrophilic 4, whereas for Yariguí-114 the SR is high when the formulation contains the most hydrophilic petroleum sulfonate 6. These results can be associated with the crude oils composition. The presence of a less hydrophilic secondary surfactant (4 or 5) favors the solubilization of relatively more paraffinic crudes (Lisama). According to the structural characterization performed, these two sulfonates present longer carbon chains and a major proportion of single-ring aromatic nuclei, conferring them a lower hydrophilic nature and thus, a feasible interaction with an oil of a higher EACN or more paraffinic. In the same way, more aromatic crudes (Yariguí) require less lipophilic surfactants similar to the products 1 or 6 (See Table 6), which according to the structural analysis, have a shorter carbon chain and a major content of double-ring aromatic systems that allow the interaction with crudes of a minor EACN or more aromatic.

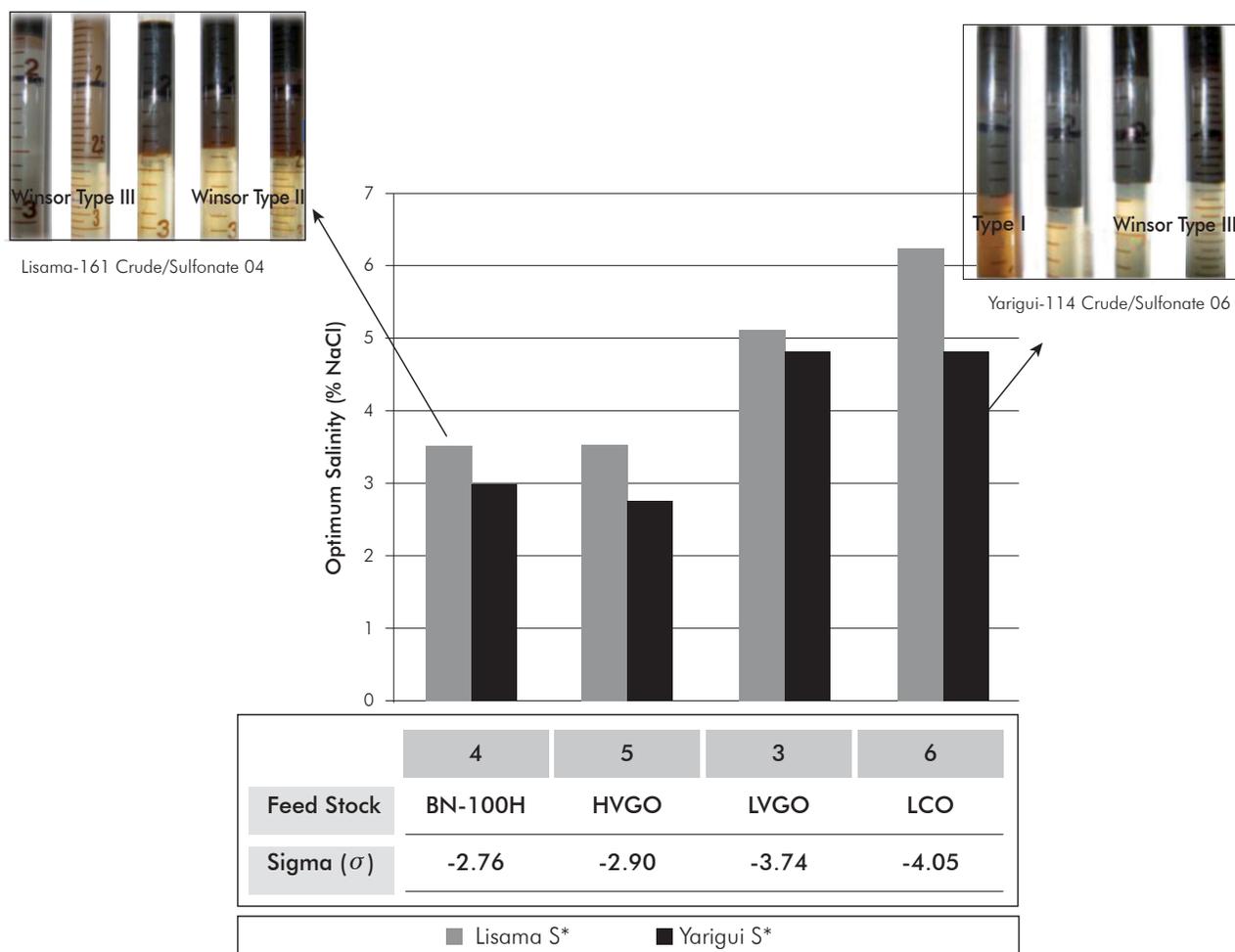


Figure 5. Optimum salinity for formulations containing a fraction of petroleum sulfonates prepared from four different refinery cuts from Barrancabermeja Refinery in Colombia, and Lisama and Yariguí crude oils.

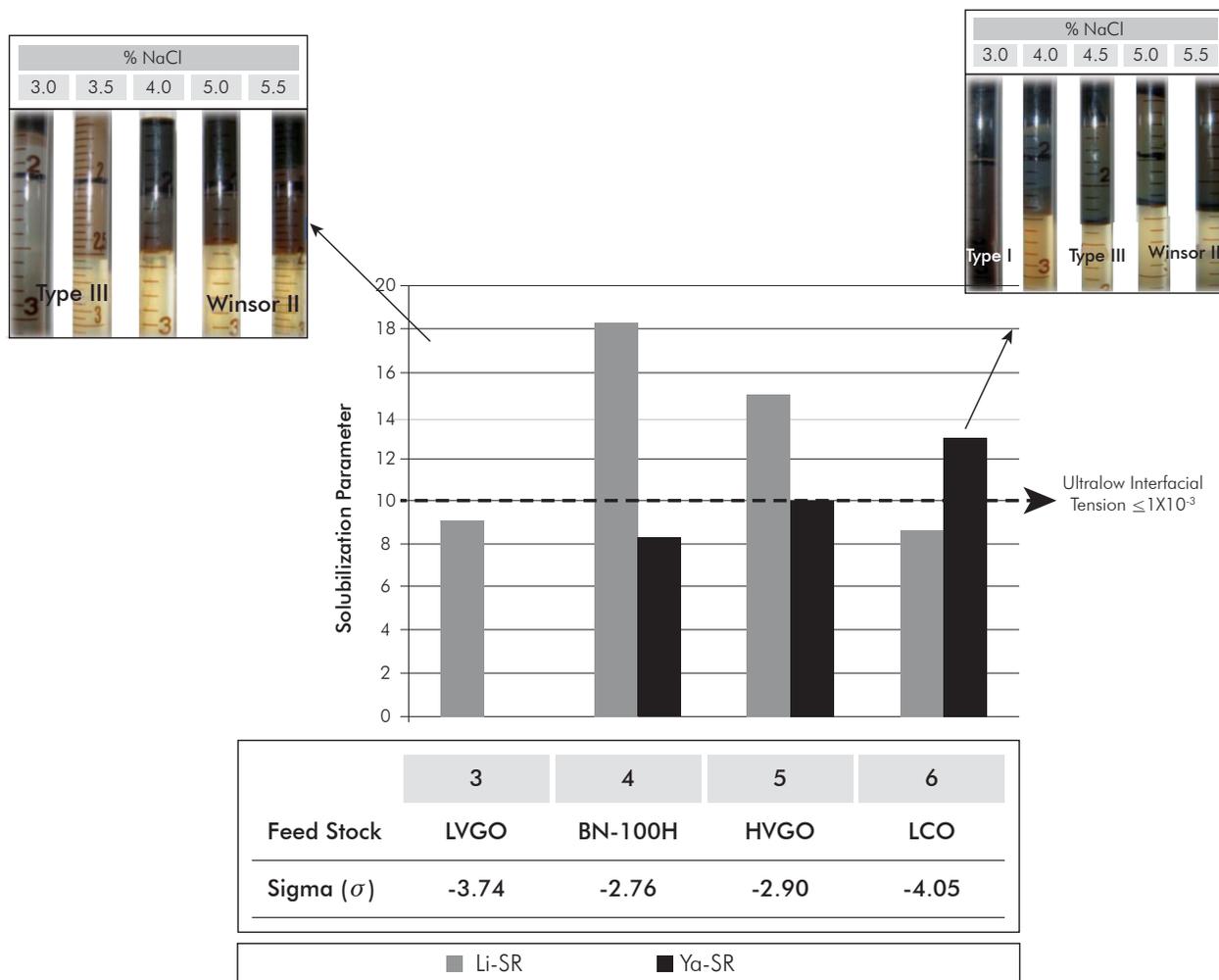


Figure 6. SR for the sulfonates 3-6 obtained from four different refinery cuts from Barrancabermeja Refinery in Colombia assessed with Lisama and Yariguí crude oils.

Based on these results it is possible to consider that, depending on the oil properties, the petroleum sulfonates used as secondary surfactant in oil recovery formulations allow to achieve relatively high SR. Moreover, when

applying the Chun Huh's equation it is possible to predict the Interfacial Tension (IFT) for the water/oil systems discussed above (Table 9) (Huh, 1979).

Table 9. Predicted values of interfacial tensions for water/oil systems containing petroleum sulfonates 3-6.

Surfactant	SR Lisama	IFT (dynes/cm)*	SR Yariguí	IFT (dynes/cm)*
3	9.15	3.6×10^{-3}	11	2.5×10^{-3}
4	18.3	9.0×10^{-4}	8.3	4.4×10^{-3}
5	15	1.3×10^{-3}	10	3.0×10^{-3}
6	8.6	4.1×10^{-3}	13	1.8×10^{-3}

*Values calculated by the Chun Huh equation ($IFT=0.3/(SR)^2$).

The predicted IFT values show that, according to the parameters studied so far, it is possible to design formulations with a potential application in CEOR using petroleum sulfonates prepared from raw materials from Colombian refineries as secondary surfactants. There is room for improvements, for example concerning the yield of the reaction and the extraction process of the sulfonates, the attainment of not-so-hydrophilic products, and the search for specific surfactant blend ratios for maximum performance according to molecular structure of the sulfonates or crude oil characteristics at the lowest possible price per unit mass of surfactant used, but these subjects are out of the scope of this work.

5. CONCLUSIONS

- A process for the preparation of petroleum sulfonates and the characterization of their molecular structure, by means of spectral analysis, was completed. It is concluded that, depending on the ratio of sulfuric acid to oil raw material, and on the chemical composition of the refinery cut employed, the surfactant obtained had a larger or shorter hydrophobic moiety, with mono, di or tri aromatic cycles. It could also be mono or poly sulfonated and consequently be more or less hydrophilic/lipophilic. The process followed in this work yielded mostly highly hydrophilic surfactants, possibly due to the conditions present on the extraction stage.
- Regarding the CEOR formulation evaluation, the solubilization ratio increases as the structural likeness between the crude oil molecules and the lipophilic ends of the petroleum sulfonates increases. It was demonstrated that, when they are used as secondary surfactants, the petroleum sulfonates here prepared allow achieving relatively high solubilization ratios, near or above 10 mL/mL, which means that ultralow interfacial tension values are attained. Such a property is required for mobilization of trapped residual oil out of porous media.

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NOTATION

σ	Characteristic parameter for the surfactant
$\ln S$	Natural logarithm of the salinity of the aqueous phase, weight % of <i>NaCl</i>
EACN	Number of carbons of the equivalent alkane to the oil
ΔT	Temperature difference respect to a reference, °C
k and t	Parameters depending on the type of surfactant employed
A	Alcohol percentage eventually added, weight %
SR_W	Solubilization ratio of water
SR_O	Solubilization ratio of oil
V_W	Volume of water dissolved, mL
V_O	Volume of oil dissolved, mL
V_S	Volume or surfactant mass in the microemulsion phase, mL or g

